Revolutionary Software for an industry in motion

A total solution for Container & Trailer businesses with fully-integrated accounting
Revolutionary Software For An Industry In Motion

Universal Container & Trailer Management Software is better than ever! Our newest version is the result of valuable input from many container and trailer companies who wanted to end the redundancies and wasted time and effort spent using separate software packages for different aspects of their business. After all, you’re one company. Why shouldn’t you use ONE SOFTWARE to run it?

Sales

Unit sales functions enable you to know precisely what units are available, what the total costs-to-date are (including purchase and other expenses)...even if you have more than one site or are managing units at various depots and locations. Marketing couldn’t be easier with the ability to mass email lists of availability inventory to customers by segmentation. Whether you are selling used units or also are a distributor of new units, Universal has all the system capabilities you will need to manage your business efficiently and more profitably. And, if you are also a parts distributor, we have many built-in features to make stock ordering and replenishment easy and quick.

While there are some similarities in business operations, Container & Trailer companies have very specific and unique needs...and companies doing both have an even greater challenge in order to meet both sets of needs in one seamless system.

Universal understands that...

Containers & Trailers Are Not Created Equal

Containers

It’s just a box, right? How complicated can that be?

Universal Container inventory is about more than simple boxes. Universal captures detailed data for each container including:

Type: Size, material, grade, purchase date, depreciation period, residual value, barcode #, with customizable fields to store your own preferred details.

Ownership: Is it owned, leased, lease to purchase, managed, or is it someone else’s depot unit being stored in your yard?

Status: Is it currently on rent or available? Can it be rented, sold, or both? Where is it...one of your yards, at a depot site, at a rental location? Is it in an "Inspection" phase because it has recently been returned?

Financial: Capture every cost for every unit...not just procurement, but also costs related to work orders within the system, purchase orders, and other directly-entered costs.

Trailers

It’s all in the details....

...and when it comes to trailers, there are plenty of details to track. Universal enables you to store precise data about all aspects.

Unit Basic Info: Size (width, height, length), purchase date, depreciation period, residual value, barcode #, ownership

Engine Details: Manufacturer, make, model, serial #

License Info: State, plate, expiration, last inspection

Readings: Hubometer, hourly meter

Details: Suspension, roof, tire size and brand, tire thread, doors, gate, E-track, log post, construction, sidewalls, door access, floor type, wheels, hubs, GPS brand and serial #, title and lien info, with additional info for reefer units.

Financial: As with containers, Universal tracks every cost from initial purchase through ongoing repairs and preventative maintenance, capturing these costs from all areas of the system.
**Rental** of Containers & Trailers is unlike other types of rental. There are very specific requirements unique to the industry. Universal's rental functions in the Container & Trailer module were specifically written for this type of rental.

Easy entry of Drop-Off/Pickup and Handling Out/In Fees.

Consolidated or invoice-per-contract billing.

Using Universal's built-in E-Doc's module, easily and quickly email contracts and invoices singularly or in a batch - based upon customer's email preference.

Flexible billing options for each contract, including Cycles of Monthly, Weekly, or Daily (depot) and Billing Methods of Date to Date, Fixed Cycles or 1st of the Month with pro-rated first bills.

**Container Modifications**

Universal offers a unique Container Modification System that can dramatically reduce the amount of time you spend to generate estimates - even the most complex projects. Flexible Service Programs can be set up as your company’s templates with standard parts and labor requirements. You can then easily and quickly make additions, deletions and adjustments, perform a profitability check, and email the estimate to your customer - all in a fraction of the time that it takes most companies. Just think: No more complicated spreadsheets or manual calculations. Now you can use a system that was specifically designed to help you estimate accurately and quickly, and then closely monitor actual job progress and costs.

Define your own Service Programs for quick estimate creation, then edit as needed.

Time Log (with barcode options) functions help track & manage technicians time & activities.

Complete Parts Inventory management for easy stock replenishment and requisitions.

Enter a target Markup percentage to calculate pricing options before issuing.

Ability to assign pictures, drawings, and documents to each work phase.

Works seamlessly with Inbound/Outbound Release function and Dispatch board.

Eliminate repetitive and redundant entry - store technician instructions and billing language (editable, of course).

Complete analysis reporting of Estimated vs. Actual Costs and Job Profitability.

Total integration with UAS Accounting modules for one complete solution.

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**Service and Repair**

Universal's Work Order module is part of our integrated solution. Data flows through all departments within your business, freeing your staff to focus on productive activities. The system is designed to handle all types of service, including:

**Internal Repairs to your own units with options to Capitalize or Expense.**

**Internal Repairs to your own units due to customer damage and billable to Customers.**

**External Repairs to Customer’s equipment on an as-needed basis, including Warranty service.**

**Planned Maintenance for both your own fleet and/or customer’s equipment.**

No matter what type of work you are performing, Universal closely tracks the entire cycle and workflow, including parts, labor and technician hours and productivity.

Detailed reports keep you fully aware of the status and phase of each work order, enabling you to rectify emerging problems before they erode profitability or customer service. Here are just a few of the Work Order management reports: Gross Profit Report, Projected Sales Report, Technician Time Log, and Work Order Status Report.

**DISPATCH**

Inbound and Outbound Releases are captured on the Dispatch Board from all areas of operation: Rental, Sales and Work Orders, providing one complete view of movements in and out of your yard.
Universal Container & Trailer Management Software
for businesses on the move

UNIVERSAL offers a powerful, modular all-in-one solution that can be configured to meet your company’s specific needs today and for years to come. The system features a fully-integrated Container & Trailer solution that incorporates rock-solid accounting modules and financial status dashboards to help you monitor the pulse of your business and drive it to optimum success. It’s time to revolutionize your business!

Modules Include:

- Container & Trailer Management
- Work Order Processing
- Planned Maintenance
- Container Modifications
- Inventory Control
- Purchase Order
- Accounts Payable
- Accounts Receivable
- General Ledger
- Bank Reconciliation

For more info, please call:
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