the right software makes all the difference....

A total solution for rental, sales & service businesses with fully-integrated back-office accounting

The Rental Enterprise Management Solution that fits your business and your budget.
WHY RENTAL COMPANIES CHOOSE UNIVERSAL

The quality of our product - UAS is reliable and stable, a system you can count on year after year. UAS Rental Enterprise Software is packed with features specifically for the equipment industry.

The longevity of our client relationships – UAS has an exceptional client retention rate. We value each client and do our utmost to ensure that they gain optimum benefits from their use of our products.

UAS is a progressive software development company - (which is why we include 2 to 3 updates per year with your technical support coverage). We're always on the move – incorporating new features to help our clients be progressive and keep up with changing business trends.

Reliable, responsive ongoing technical support services - year after year. Our clients have complete confidence that we will be there when they need us.

The rental business is more competitive and complex than ever. Can the right software solution really make your business more profitable? Absolutely!

UAS allows you to store and access valuable rental asset information, including unit photos, locations of manuals on your network or links to manufacturer Websites with MSDS info, product literature, etc.

RENTAL CONTROL FEATURES

- Counter operations that are quick to learn and easy to use
- Creates Quotes, Reservations, Contracts, Sale Transactions & Work Orders
- “One-Click” conversion of quotes and reservations to contracts
- Ability to store and display Item Notes, Item Images, and .PDF Documents and Web Links to Item Product Literature
- Streamlined Parts Management includes ability to import vendor price disks
- Built-in barcoding for scanning and label generation
- Serialized and meter usage tracking
- Kit Item functions for both rental and sale inventory kits
- Handles partial returns, lost item tracking, off-rent calls, and exchange of serialized items
- Quick-select Worksheet function is ideal for Scaffolding rentals and other non-metered construction equipment
- Automatic Damage Waiver charge calculations can be selectively set for individual items
- Tracks meter and measurements up or down to handle Hour Meters as well as Diamond Blade and Brush wear charges
- Assign and print up to 4 Safety Comment Codes for each rental item
- Store and access unlimited Ship-To/Job Locations per customer, with site-specific sales tax code
- Supports PST & GST taxes for Canadian clients
- Easy-to-use Periodic Billing function can handle cycle billing for billing in advance or arrears
- Clone Contract feature allows you to create a reservation or contract based upon a historical transaction, eliminates the need to manually enter items
- Ability to set user security levels to allow or prevent access to and within modules

continued ...
UAS provides optional add-on’s for a completely computerized operation:

- **Driver’s License**
  - scanner integration
  - scans picture while it extracts and stores customer data into the Customer Record

- **Credit Card**
  - Processing software integration
  - offers speed and reliability to process credit cards. Works with all credit card processors – no hidden fees for UAS

- **Complete Barcode**
  - integration for both reading and generating barcode labels for items and Work Order tags

UAS includes quick-view dashboard displays such as the Daily Activity Monitor with the current day’s activities broken out by Contracts, Reservations, Quotes, Deliveries, Pickups, Off-Rents, Due for Service and Billed to A/R.

Vital asset tracking info including profit & loss per item, per category, per department
Flexible profitability and commission tracking by salesperson, including the ability to compute different percentages on Rentals, Sales, Repairs and Retail Sales
Delivery & pickup scheduling with printed tickets and manifests
Library of rental contract printing formats to choose from - supports both laser and dot-matrix printing
Integrates with Work Order Processing module for external customer tool & equipment repair orders
Utilization reporting by times/days rented with display of vital return-on-investment info
Automatic customer credit checks with full drill-down inquiry capability
System is expandable - add modules, user licenses or multi-location branch reporting as your company’s needs change

**RENTAL ASSET PREVENTATIVE MAINTENANCE**

- Flexible setup allows for Service flags based on meter hours, utilization days, calendar date or frequency such as monthly, quarterly, annual, or # of days
- Option to define Service Steps (unlimited) and then group them into Service Types
- Track maintenance by staff member
- Assign up to four technicians per Work Order
- Option to set individual items for automatic “on service” status upon rental return
- Full future service and historical service reporting
- Access to repair & maintenance expenses and service history when selling used equipment
- Tracks Warranty Repairs and pending warranty credits from vendors

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from previous page ...
How do you provide great customer service while protecting your company’s vital assets and financial status?

**IT ALL STARTS WITH A WELL-DESIGNED RENTAL CONTRACT ENTRY SCREEN.**

UNIVERSAL’s extensive experience in the rental industry is reflected in the contract entry screen, designed to empower your staff to handle transactions quickly and provide instant access to critical customer and rental information.

Do you have contractors and construction companies as customers?

UAS allows you to store and retrieve authorized employee photos, reducing the risk of fraud and customer account disputes.

With one click, you can bring up item availability and vital customer information - even print or email a statement - right from the contract screen.

Universal Rental Management Software offers a library of formats for the documents your business will use. Need a special format? Just let us know your specifications and we can customize a format that’s just right for you.
SOLID ACCOUNTING MODULES

UAS offers a complete suite of accounting modules to provide you with one seamless system for the highest return-on-investment possible. Because the system is modular, you can configure a system to your exact needs now and add additional modules as your needs evolve.

UNIVERSAL’s accounting modules are reliable… So reliable, in fact, that they are used by The NYPD Equipment Section, Essex County Utilities Authority, and a division of Wyeth Pharmaceuticals, not to mention hundreds and hundreds of Equipment & Tool Rental, Sales & Service companies.

Multi-Core Competency Rental Companies Recognize Real Benefits With UAS

Distribution- Are you an Equipment dealership or distributor? UNIVERSAL’s Sales Order module fits seamlessly into your configuration to handle:

- Quoting functions
- Sales order & credit memos
- Back-order management
- Drop-ship direct from vendor order management … and much more.

Retail- If your company does a significant amount of retail transactions, UAS Point of Sale can be incorporated into your configuration. This full-featured retail module works in conjunction with the same sale inventory database that the UAS Rental Control module accesses:

- Quick scan or manual data entry
- Cash drawer monitoring and management
- Receipt and full-size invoice printing
- Refund and sales return control
- Real-time inventory updating … it’s all here in UNIVERSAL Point of Sale software.

Service- Do you service your customers’ tools and equipment in addition to your own rental fleet? Then, UAS Work Order Processing is for you. This is a comprehensive module that can:

- Print barcode labels to affix to a work order tag
- Generate estimates, with one-click conversion to active work order
- Track work order phases (i.e., Pending customer approval, Waiting for parts, etc)
- Parts requisition for out-of-stock items – integrates with Purchase Order module
- Full reporting and dynamic drill-down inquiries allow you to analyze work in progress, technician productivity, gross profit per work order, back ordered items, and more.

ACCOUNTS RECEIVABLE

- Parent/child A/R account relationships - ideal for chain store billing and collections
- Partial payment entry
- Discount controls
- Credit card reconciliation function
- Insufficient funds entry with NSF charges
- Finance charge billing
- Many types of commission reporting
- Sales tax reporting
- Collection tools for managing customer contact
- Full set of management & sales analysis reports

ACCOUNTS PAYABLE

- Easy payable entry with unlimited GL distributions
- Check writing by due date
- Check writing by invoice selections
- Direct “on-the-fly” checks
- Recurring payables
- Full set of AP reports including Payable Aging, Purchase Journal, Check Register, GL Distribution Report
- Detailed monthly/yearly expense analysis by vendor, GL account

GENERAL LEDGER

- Department and division (branch) reporting
- Supports recurring and reversing entries
- Flexible GL account structure up to 15 characters
- Budgeting entry and reports
- Integration with Paychex and other payroll service downloads
- Complete reporting including Detailed GL, Balance Sheet, Income Statement with/without comparisons, Trial Balance, and more…
- Financial Status Dashboard for one-stop management enterprise view

BANK RECONCILIATION

- Easy click-and-clear bank reconciliation function
- Full integration with other modules (AR, AP, GL) to capture all entries that affect cash accounts
- During bank rec processing, quick entry of bank and credit card fees, interest, etc. Automatically posts to GL module
FINANCIAL STATUS DASHBOARD

UNIVERSAL provides the premier business software application for companies that rent, sell and service equipment and tools. Used internationally since 1990, UAS offers a powerful modular solution that can be configured to meet your company’s specific needs today and for years to come.

UAS includes management reporting and quick-view dashboards that provide invaluable business insight in seconds. The Financial Status Dashboard is a one-stop management tool to help you monitor the pulse of your business and drive it forward to further success.

For more info please call:
1-800-536-1633
www.u-a-s.com

TECHNOLOGY

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<tr>
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<td>Windows Business Server 2000 +</td>
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<td>WORKSTATION</td>
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<td>REMOTE ACCESS</td>
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