Universal
Distribution Management Software
FOCUSED ON PROTECTING AND BUILDING YOUR COMPANY’S BOTTOM LINE

www.u-a-s.com
800.536.1633
UAS The Key to Unlock Your Profit Potential

In today’s competitive market, success depends on being responsive to your customers in every aspect of your business from the moment a customer inquires about a product through order entry right down to post-delivery customer service and future marketing. UAS Distribution Enterprise Management Software equips you with the edge you need to dominate your competition.

Ask yourself:

How quickly can my staff handle these questions:

“Can you ship today?”

“Out of stock? When can I have my product?”

“Didn’t you charge me less for this item the last time I ordered?”

“I get special contracted pricing on this item, don’t I?”

UAS provides one-click access to customer-specific sales history, transaction history drill-downs, pricing tiers, contract pricing, credit checks, AR statement printing, inventory inquiries... everything your staff needs to provide outstanding customer service.

Customer-centric
By providing your entire organization with precise information just when you need it, your staff is empowered to provide the highest level of customer service. This solidifies customer relationships, increases customer satisfaction, and promotes customer retention.

Controls Profitability
By including just the right tools to help you monitor and analyze gross profit and margins each day, you can nip potential problems in the bud and maximize profits.

Scalable Solution
UAS allows you to configure the exact configuration for your current situation, keeping your costs under control now while being poised for future growth. As your business grows to the next level, you can upgrade your system to include additional users, locations, and modules for expanded core competencies such as service, EDI, E-commerce, retail, and rental.

Reduces Inventory Carrying Costs
With functions for more effective inventory management and purchasing tools based on actual sales history and forecasts, purchasing agents are able to keep adequate stock levels while optimizing cash flow.

Intelligent Back-Order Management
Back order tracking, one of the top challenges for distributors, is addressed efficiently, ensuring the quickest possible delivery cycle for your customer and eliminating wasted resources on unnecessary inventory put-away.

UAS is designed to provide sophisticated functions in an uncomplicated way.

Cleanly designed screens present just the right amount of information at the right time.

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ORDER ENTRY DESIGNED FOR THE REAL WORLD

Whether it is received by phone, fax, email or entered via the Web, the point of order entry is the first critical step in order processing. UAS offers speed, accuracy and the right information when you need it most - to empower your staff for optimum productivity while they satisfy the customer.

- Clean, well-designed order entry screen presents the right information at the right time
- Pop-up alert can show other Open & Back Orders for your customer at time of new order entry
- One-click access to customer order history - by specific item or all items for a specific customer with one-click re-sort functions
- One-click conversion of quote to order to invoice
- Line item and total order gross profit percentage display option
- Credit check alert options by dollars and days with drill-down capabilities to provide customers with their account info, statement, prior invoice details, history and much more - option to automatically place over-limit orders on hold
- Drop-ship order management -
  - Can combine direct and drop-ship items on one order
  - Drop-ship items will not affect inventory levels or allocations when invoice or receiving
  - Drop ship orders and line items can be easily called into a Purchase Order either by entering a Sales Order # when entering Purchase Order or by using the Auto Generate Purchase Order function
- Complete back-order management. Back-Order Fill Report facilitates immediate turn-around upon receipt of goods for customers; prevents wasted staff time, effort and costs associated with unnecessary merchandise put-away
- Optional order # barcode printing on order / invoice / picking ticket documents
- Laser or dot-matrix multi-part form printing - many standard order / invoice printing format options - custom format programming also available
- Sales Order Deposit functions include cash / check / credit card tracking and optional interface with PC-Charge credit card software
- Optional password controls for overriding prices, adding new customers, performing credit checks, canceling or releasing sales orders, adding new items, canceling pick tickets, and more.
- Ability to store and display Item / Customer / Order notes, signed proofs of delivery, pdf and scanned documents, photos, and web links to specific orders, customers, and inventory items
- Supports PST & GST taxes for Canadian clients
- Clone Order feature allows you to create a quote or order based upon a historical transaction, eliminating the need to enter line items
- Call line items from a specific Purchase Order to a Sales Order or from a specific Sales Order to a Purchase Order
- Store and access unlimited Ship-To locations per customer, with site specific tax codes
- Integration with UAS Point of Sale module for distributors with order / pick-up counter operations
- Strong management reporting including flexible commission reports to handle commission calculations by invoice, gross profit, line item, cash receipts, source i.e., distribution, retail, sales or rental, and more.

Why Distributors Choose UAS
Companies select and stay with UAS year after year. Here’s why:

- The quality of our product - UAS is reliable and stable, a system you can count on year after year. UAS Distribution Enterprise Management Software is packed with features specifically for the equipment industry.
- The longevity of our client relationships - UAS has an exceptional client retention rate. We value each client and do our utmost to ensure that they gain optimum benefits from their use of our products.
- UAS is a progressive software development company - (which is why we include 2 to 3 updates per year with your technical support coverage). We’re always on the move – incorporating new features to help our clients be progressive and keep up with changing business trends.
- Reliable, responsive ongoing technical support services - year after year. Our clients have complete confidence that we will be there when they need us.
UAS STREAMLINES PICK-UP COUNTER OPERATIONS

Front counter operations can easily be integrated into your distribution operation with UAS Point-of-Sale module. Whether you sell strictly business-to-business or also to consumers, this module offers:

- Fast pick-up processing and invoicing
- Electronic signature capture & integrated credit card transactions
- Tight control of cash drawer activity and security to track user activity and limit access to authorized areas only
- Elimination of lost or misplaced orders, unsightly clipboards and impression of disorganization

STRONG INVENTORY & PURCHASING MANAGEMENT RESULTS IN CONFIDENT DECISION-MAKING

Effective purchasing can have a significant impact on your company’s bottom line, especially in today’s dynamic business environment. What to buy, when to buy and where to buy… all factors that require an informed purchasing decision. Purchase too little and your customers will soon find another source. Purchase too much and your cash will quickly be depleted, leaving you with shelves full of dead stock and a lack of resources for merchandise you truly need. UAS offers efficient time-saving tools targeted towards purchasing agents:

- Purchase Advice Reporting based on pre-set reorder levels, economic quantities & min/max levels as well as average quantity sold / “X” number of months supply forecast.
- Auto-Generate Purchase Order function eliminates hours of unnecessary staff time manually typing purchase orders while still allowing purchasers to edit and control spending. Handles stock, non-stock specials and drop ships in one streamlined function.
- Can automatically distribute received shipment freight charges for landed cost allocation upon receiving.
- Options to suppress or allow Average Cost and/or Vendor Last Price updating upon receiving
- Allows printing of barcode labels upon receiving or at will
- Complete integration between sales order drop-ships and vendor purchase orders for drop-ships with no need for redundant typing and no distortion of inventory levels related to items to be drop-shipped.
SOLID ACCOUNTING MODULES

UAS offers a complete suite of accounting modules to provide you with one seamless system for the highest return-on-investment possible. Because the system is modular, you can configure a system to your exact needs now and add additional modules as your needs evolve.

Multi-Core Competency Companies Recognize Real Benefits with UAS

Web Order Download/EDI – Does your company have a Web store? UAS offers an option to interface your web shopping cart with the UAS Sales Order module. Downloading and reviewing orders before processing can dramatically improve efficiency and, most importantly, cut unnecessary costs and wasted resources related to redundant entry. Do you deal with customers requiring EDI? UAS can be configured to incorporate Electronic Data Interchange functions to meet your trading partner requirements.

Counter Operations – If your company has a pick-up counter, showroom or retail operation, UAS Point of Sale can be incorporated with your configuration. This full-featured counter operations module features:

- Quick barcode scanning or manual entry
- Cash drawer monitoring and management
- Receipt and full-size invoice printing
- Ability to Bill for charge accounts and/or accept cash, checks and credit cards
- Refund and sales return control.
- Ability to complete the invoicing cycle for a sales order right at the pick-up counter

Service – After-sales service has become an important revenue stream for distributors. UAS Work Order Processing protects your organization with a solid service and maintenance system to ensure that this critical area of an organization is profitable, rather than draining resources and eroding enterprise profitability.

- Print barcode labels to affix to a work order tag
- Generate estimates, with one-click conversion to work order
- Track work order phases (i.e., pending customer approval, waiting for parts, etc.)
- Warranty and non-warranty repair functionality
- Parts requisition for low and out-of-stock items - integrates with Purchase Order module
- Full reporting and dynamic drill-down inquiries allow you to analyze work in progress, technician productivity, gross profit per work order, back ordered items and more.

Accounts Receivable

- Parent/child A/R account relationships – ideal for chain store billing and collections
- Partial payment entry
- Discount controls
- Credit card reconciliation function
- Insufficient funds entry with NSF charges
- Finance charge billing
- Many types of commission reporting
- Sales tax reporting
- Collection tools for managing customer contact
- Full set of management & sales analysis reports

Accounts Payable

- Easy payable entry with unlimited GL distributions
- Check writing by due date
- Check writing by invoice selections
- Direct “on-the-fly” checks
- Recurring payables
- Full set of AP reports including Payable Aging, Purchase Journal, Check Register, GL Distribution Report
- Detailed monthly/yearly expense analysis by vendor, GL account

General Ledger

- Department and division (branch) reporting
- Supports recurring and reversing entries
- Flexible GL account structure up to 15 characters
- Budgeting entry and reports
- Integration with Paychex and other payroll service downloads
- Complete reporting including Detailed GL, Balance Sheet, Income Statement with/without comparisons, Trial Balance, and more...
- Financial Status Dashboard for one-stop enterprise management view

Bank Reconciliation

- Easy click-and-clear bank reconciliation function
- Full integration with other modules (AR, AP, GL) to capture all entries that affect cash accounts
- During bank rec processing, quick entry of bank and credit card fees, interest, etc. which automatically post to GL module

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UAS includes management reporting and quick-view dashboard displays that provide invaluable business insight in seconds. The Financial Status Dashboard is a one-stop management tool to help you monitor the pulse of your business and drive it forward to further success.

For more info please call:
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